

# HOW WE CREATE VALUE

## 2018

### INPUTS

#### FINANCIAL

R\$ **18.0** BILLION  
in funds from FAT

R\$ **2.1** BILLION  
in fundraising abroad

R\$ **2.3** BILLION  
in internal fundraising

R\$ **165.3** BILLION  
in return on credit operations

#### HUMAN

**2,688**  
employees

**82%** with undergraduate degree

**63%** with graduate degree

#### INTELLECTUAL

**65.7** training hours per employee

**4,415** participations in training

#### SOCIAL AND RELATIONSHIP

SOME **5,000** potential clients attended in fairs

MORE THAN **5** MILLION visits to our website in the year

### OUR PURPOSE

To transform the lives of generations of Brazilians, promoting sustainable development.

### VALUES

Ethics, public principles and commitment to development.

### PRINCIPLES

Transparency, effectiveness, dialogue, cooperation and the pursuit of excellence.

### MISSION

To facilitate financial solutions that contribute with investments for the sustainable development of the Brazilian nation.

### VISION FOR THE FUTURE

Being recognized as Brazil's development bank due to its relevance and effectiveness.

### STRATEGIC GUIDELINES

- Infrastructure (page 30)
- Innovation (page 42)
- Productive structure (page 34)
- Capital market (page 44)
- Education, health and safety (page 38)
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### FINANCING AND CREDIT

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### SUPPORT AND SPONSORSHIP

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### PRODUCTION OF KNOWLEDGE

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### PRODUCTS AND SERVICES

### OUTCOMES

#### FINANCIAL

R\$ **6.7** BILLION in net earnings

R\$ **5.2** BILLION in taxes

R\$ **130** BILLION in advance payment to the National Treasury

#### INTELLECTUAL

**30%** more in investments in R&D by the companies supported (2005-2014)

**1.8** MILLION of publication downloads from our digital library

#### 719,100

man-hours supported in R&D

#### MORE THAN 3,000

studies performed

#### SOCIAL AND RELATIONSHIP

#### 152,887

clients supported in 2018

#### 1.1 MILLION

jobs generated or maintained

**45%** of participation of MSMEs in the total disbursement

#### MANUFACTURED

#### 5,500 MW

of electric power generation capacity delivered by supported projects

#### 829,157

people to be benefited by sewage connections resulting from projects approved in 2018

#### NATURAL

#### 2,450 T/DAY

in capacity of treatment or adequate disposal of urban solid waste predicted

#### 3,089

individuals trained to execute sustainable economic activities within the scope of the Amazon Fund

WE ACQUIRED

HAVING AS

GENERATING